

Who is TMAC?

TMAC's mission is to accelerate profitable growth and competitiveness of Texas manufacturers by developing and improving products, processes, technologies and people.

What does this mean?

TMAC field staff (or consultants) work with Texas manufacturers to improve their business and make them more competitive with the company's future in mind.

How is this done?

The field staff meet with you at your facility to discuss what issues your business is facing. We listen to your concerns so that we can create a customized plan of action – we want to know what keeps you up at night.

What kind of services does TMAC provide?

TMAC focuses on the issues your organization is currently experiencing, so while we do offer Lean Six Sigma, Quality Management Systems and Supply Chain Optimization (to name a few), our goal is to focus on:

1. Profit
2. Products
3. Processes
4. Technologies
5. People

We feel that all the problem areas within your organization fall under one of these categories, which ultimately affect your bottom line.

Are you going to sell me projects I don't need?

Absolutely not! Since we are part of the NIST MEP program, our success is based on the impact that we create for our customers, not how much money we make. For example: we would rather complete a project that will cost you \$5,000 and creates \$100,000 per year impact than a \$75,000 project that only creates \$20,000 worth of impact. We believe in building relationships with our customers, not just sell you projects that you don't need.

How does NIST MEP know about the impact created at my company?

Approximately 6 months after project completion, you will receive a third-party survey where you will be asked questions based on different metrics of cost savings, new/retained sales, new/retained jobs, etc.

So how is TMAC associated with NIST?

In the 1980's NIST, which is under the Department of Commerce, created the MEP program, also known as the Hollings Manufacturing Extension Partnership. While there are MEP centers across the United States, TMAC has been serving manufacturers in the state of Texas since 1995.

What does it mean that TMAC has host institutions?

Many of the MEPs across the United States, including TMAC have host institutions that house our offices and employees. TMAC's host institutions include: Lamar University, Southwest Research Institute (SWRI), Texas A&M Engineering Extension Service (TEEX), Texas Tech University, The University of Texas at Arlington, The University of Texas at El Paso and The University of Texas Rio Grande Valley.

Since you are connected with Texas universities, are you professors?

We are not professors of these universities. Our trained experts – many of which are engineers – have years of expertise within a variety of manufacturing industries. We focus on manufacturing best practices. While each field staff / advisor has specific expertise, our team works together to assess your organization.

Will I only work with one TMAC advisor?

In some cases, yes. It really depends on what types of issues your organization faces along with the plan of action to improve and develop your profit, products, processes, technologies and / or people. If you have multiple projects you hire TMAC to work with you on, you may wind up with two or more TMAC advisors who work with you.

How often will a TMAC advisor come to my facility during a project?

It really depends on the type of work required. Some projects may consist of a few hours or a few days, while other projects may require a TMAC advisor to come work on a project a few times a week for many months.

Does TMAC offer training for my employees?

TMAC does offer training to manufacturers. We have an extensive Lean Six Sigma training which can include Yellow Belt, Green Belt, Black Belt and even Master Black Belt courses. We also have training for internal audits, supply chain and many other topics. Typically, you send one or more of your employees to one of our courses or workshops. However, we do offer dedicated classes depending on your needs.

How much do you charge, and can I afford TMAC services?

While we do have an hourly rate that we charge our customers, our rate is less than the big consulting firms due to the funding that we receive from NIST MEP. Please speak with your TMAC advisor to discuss fees and payment plans in more detail. We often offer discounts for our workshops and Lean Six Sigma courses in you send more than one employee.

I live in a rural town. Will a TMAC advisor come visit me?

Of course! We know how big Texas is! We have centers across the state which are within driving distance to your facility.

What types of companies does TMAC work with?

While we typically work with small- to medium-sized manufacturers (those with a manufacturing NAICS code beginning with 31, 32, 33), we also work with other types of organizations which include non-manufacturers, local governments, health care companies and start-ups.

How do I set up an appointment with TMAC?

Just give us a call at (800) 625-4876, or contact us online and we would be happy to come visit your facility to complete a no-cost assessment and discuss what issues you are facing within your organization.

What if I am not sure if TMAC can help me?

Not a problem! Our goal is to work with you to improve your business. We welcome the opportunity to come out to your facility to discuss the issues you are facing. We can do a complimentary, no obligation assessment for you, then discuss the information we have gathered to determine the next steps. You decide what to do next.

I have more questions?

Please feel free to contact us and we would be happy to answer any questions you have!